**II Getting Ready.  Getting Selected.**

**Session 2**: Case Studies - Joyce Cacho and Lloyd Austin…. newly appointed board members

***Moderator led questions …***

*Getting Ready …*

1. Tell us about how you were identified as a candidate?
   1. Was an appointment to a corporate board part of your “game plan” and what specifics parts of your experience and background prepared you to serve.
   2. How did you get identified as a candidate for the board position that you have just accepted?

*Differentiating skills sets*

1. What was the value proposition you brought to your two boards Llloyd and to your board Joyce?
   1. You landed the board position so, you clearly aced the interview(s).  What type of preparation did you go through?
   2. How did being an African American and or a female figure into the process?
   3. Or: Was diversity and representation part of the stated selection criteria in your board search?

*The Selection Process …*

1. How did the selection process differ from what you expected?
   1. What Perspective on who drove the selection process? (CEO, Lead Director, Ex Search firm)
   2. Your experience/learnings from your interview?
   3. Now that you have successfully navigated the process, what are your two or three recommendations for others who are seeking their first board spots?

*African American/Pittsburgh specific questions …*

1. What is the role of African American Board Directors in putting other high quality directors who happen to be AA in the board room?
2. Open to suggestions to fill out this segment ….

***Questions from the floor?***